



PRESENTS

CXO DIALOGUES - EDTECH LEADERS

Unlock the Future of EdTech: Discover Agentspace & Why Google Cloud Leads the Way



EdTech Leaders Conference:

Location: Mumbai

Presented By: ObserveNow Media with
Google Cloud & Team Computers

Session Overview:

ObserveNow in collaboration with Google Cloud and Team Computers hosted an exclusive gathering of India's leading EdTech and IT decision-makers at the EdTech Leaders Conference in Mumbai. The event focused on a pivotal theme: "Unlock the Future of EdTech: Discover Agentspace & Why Google Cloud Leads the Way."

This high-impact session brought together influential leaders in digital education to discuss how next-generation cloud technologies are reshaping the future of learning — making it intelligent, scalable, and inclusive.

Curated By:

ObserveNow Media -

ObserveNow Media is a B2B Data Intelligence company that curates high-impact, thought leadership sessions. We specialise in organising closed-door Bespoke & Large Industry Events for our clients, connecting them to their relevant TGs and showcasing their products and services in the most efficient manner.

Team Computers-

Team Computers is a leading IT solutions provider offering a wide range of services across cloud, analytics, infrastructure, and enterprise applications. With deep expertise in cloud migration and managed services, Team Computers partners with organizations to accelerate digital transformation across sectors, including education.

Google Cloud-

Google Cloud is a global leader in cloud computing solutions that empower organizations to build, scale, and innovate with cutting-edge technologies like AI, ML, data analytics, and secure infrastructure. In the education sector, Google Cloud enables institutions to deliver more personalized, scalable, and collaborative learning experiences.

Key Themes & Insights:

- **AI and Cloud in Education** – Showcased how Google Cloud, combined with Agentspace, can revolutionize personalization in education, streamline institutional operations, and improve learner engagement.
- **Migration & Implementation Roadmaps** – Team Computers presented practical strategies and methodologies for seamless cloud migration in the education sector.

Participating CXO's:

The conference was attended by a curated group of distinguished leaders from India's top EdTech companies, academic institutions, and digital learning enablers. Notable attendees included:

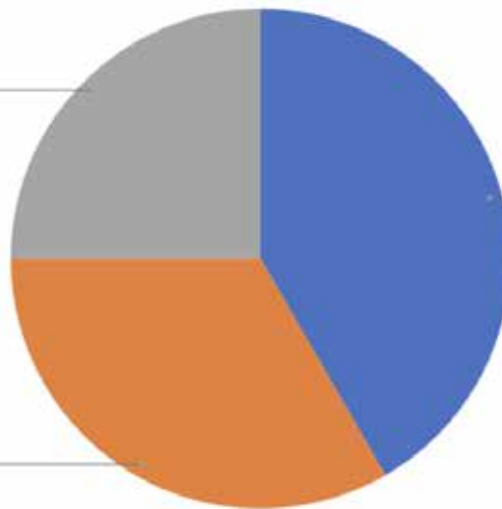
- **Mr. Gaurav (Founder & CEO, The Hobby Tribe)**
 - **Mr. Shreyaan Daga (Founder, oll.co)**
 - **Mr. Sushant Das (Director & Co-Founder, Eduonix Learning Solutions Pvt. Ltd.)**
 - **Mr. Praveen Gadelli (Director & Co-Founder, Speedlabs)**
 - **Mr. Abhishek Goswami (Founding Member, FrontRow)**
 - **Mr. Manoj Chawla (CIO, Wisdom Finserv)**
 - **Mr. Ajay Ram Mishra (Vice President – Engineering, Edubridge Learning Pvt. Ltd.)**
 - **Mr. Ruturaj Atre (Vice President, Schoolnet India Limited)**
 - **Mr. Sandeep Nair (Associate Director – IT, HurixDigital)**
 - **Mr. Amaldev Venugopal (Senior Engineering Project Manager, Indian Institute of Technology, Bombay)**
 - **Mr. Kedar Kulkarni (Head of Strategy and Research, Magic Bus India)**
 - **Ms. Shakira Shaikh (Head of Digital Marketing, Azent Overseas Education)**
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Count

Department Heads / Senior Project Manager
25.0%

Founders / Co-Founders / Founding Members
41.7%

CEO / Vice President / Associate Director
33.3%



Key Takeaways:

Personalized Learning at Scale-

- Google AgentSpace enables AI-driven adaptive learning with 1,000+ partner-developed use cases expected by 2025.
- EdTech platforms leveraging AI agents are witnessing 30-40% improvement in learner engagement (Source: Cloud Wars, 2025).

Infrastructure Simplified-

- Cloud-native environments have helped EdTech providers cut cloud costs by 70% and improve performance by 60% (Source: White Rose Education, 2024).
- Cloud-native adoption reduces IT infrastructure budgets by 15-20% (Source: CNCF, 2024).

Data-Driven Decision-Making-

- 83% of higher education institutions are actively investing in digital transformation with a focus on real-time analytics (Source: Cloud Wars, 2025).
- AI-based analytics tools improve administrative decision accuracy by 35-40% (Source: ResearchGate, 2024).

Collaboration & Compliance-

- AgentSpace and modern cloud platforms feature enterprise-grade security, role-based access, and compliance-first design.
- New Agent2Agent interoperability protocol onboarded 50+ global partners for secure AI agent collaboration (Source: Google Cloud Next, 2025).

Conclusion:

More than a discussion platform, this conference served as a launchpad for strategic collaboration between technology providers and the education community. For Google Cloud and Team Computers, it was an opportunity to deepen relationships with decision-makers, showcase innovation, and position their solutions as core enablers of educational transformation.

Industry insights:

- 92% of B2B marketers find in-person events deliver the highest ROI compared to other marketing channels.(Source: Gartner (2024))
- 1 in 2 event attendees convert into qualified leads, with 20–30% progressing to active sales conversations within 30 days. (Source: Bizzabo (2024))
- Buyers are 1.7x more likely to finalize decisions after face-to-face interactions versus digital-only engagements.(Source: McKinsey (2023))

And ObserveNow events consistently exceed these benchmarks:

- ✔ 80–90% of attendees report a better understanding of our partners' products and solutions after direct, in-person interactions.
- ✔ On average, 60% of event attendees become direct business leads, and within that, 40% express clear interest in exploring partnerships or solutions further

For attendees, it was a chance to step back, reimagine the future of learning, and walk away with practical insights ready to be implemented.

Event Glimpses

